



Executive Leadership Program for Automotive Components Leaders

Bespoke, Expert-Led Program for Leaders Driving
Value Creation in PE-Backed Portfolio Companies

9 Months

1:1 Coaching

Designed for Promoters/ Successors/ CXOs of PE-backed automotive
components companies – built around your business, delivered by
practitioners who've lived it.

Executive Leadership Program for Automotive Components Leaders

A Dedicated, Expert-Led Program for Leaders Driving Value Creation in PE-Backed Portfolio Companies

For Fund Operating Partners nominating leaders — including promoter-led and family-owned businesses in their portfolio — who need to move fast on the value-creation agenda without stepping away from their P&L for months at a time.

Our Signature Program

Built around the leader's own company, not hypotheticals.

Every module — the 100-day plan, the board reporting model, the M&A target screen — is worked directly against the participant's actual business.

Faculty who've lived it, not taught it.

Every session is led by a former CEO, CFO, CTO, or CHRO with direct auto-components or PE-portfolio operating experience — not career academics.

Designed for someone already running a P&L.

No introductory content, no filler. Sessions are dense, discussion-driven, and scheduled around the leader's calendar — weekly or biweekly, 3–4 hours, virtual or in-person.

A live international case, not a classroom simulation.

The Buy & Build elective includes a real cross-border visit — facility access, an in-market expert, and a genuine M&A case — not a slide deck about one.

A network that outlasts the program.

Post-program access to the faculty pool (Pex-Panel), quarterly cross-fund roundtables, and an annual gathering — so the relationship doesn't end when the syllabus does.

Backed by India's Largest Homegrown Expert Network

Tap into Infollion's expert network of over 145,000 Global Subject Matter Experts, KOLs, Thought Leaders to learn from.

At a Glance

Format	1:1, Expert-led Coaching
Duration	9 months (flexible pacing)
Cadence	Weekly or biweekly, 2–4 hour sessions
Delivery	Virtual or in-person, by faculty availability
Structure	4 core modules + client-selected electives
Pre-Program	360°/psychometric assessment, fund alignment call
Post-Program	Pex-Panel, Network access, Peer roundtables, Networking

Designed for:

- CEOs/CXOs of PE-backed automotive components/ auto OEM companies
- Promoter or family-business leaders whose portfolio company has taken institutional capital
- Leaders preparing their organisation for the next value-creation milestone — expansion or exit readiness

Core Modules

Module 1: Leadership & Strategic Vision

Reinforcing strategic decision-making with a focus on global trends and disruption in the auto-components sector.

1. Industry Landscape, Market Metrics, Competitor Analysis
2. Global Strategy & Market Share Expansion in an Uncertain World
3. Foreign Trade: Regulatory Framework & Opportunities
4. Fundraising, Pre- and Post-IPO Value Creation

Module 2: Value Creation Foundations

The financial and operating vocabulary that underpins every PE board conversation.

1. PE Value-Creation Math: Multiple Expansion, EBITDA Levers, Cash Conversion
2. Building & Refining the Participant's Own Value-Creation Plan
3. PE-Style Board Reporting & KPI Discipline

Module 3: Revenue Acceleration

Moving beyond legacy OEM dependency toward diversified, digitally-enabled growth.

1. De-Risking OEM Customer Concentration
2. Digital & CRM-Led B2B Sales Transformation
3. New Revenue Lines: EV/Hybrid Components, Aftermarket, Exports

Module 4: Executive Coaching

Sharpening the leader's own effectiveness under the scrutiny that comes with institutional capital.

1. Capital Allocation Strategy
2. Communication, Personal Branding, Global Networking
3. Building the Leader's Own Leadership Bench
4. Mentorship & Building a Personal Advisory Board

Elective Modules

Functional Skills — Track A: Supply Chain & Operations

For leaders who need operational depth outside their own functional background — common where a promoter has come up through sales or finance and now owns the full P&L.

1. Supply Chain Resilience & Risk Management
2. Manufacturing Excellence & Operational Efficiency
3. Vendor & Supplier Relationship Strategy

Functional Skills — Track B: Financial Acumen & Product Development

For leaders needing sharper command of financial fundamentals or the product/R&D pipeline.

1. Financial Acumen for Non-Finance Operators
2. R&D & Product Development Processes
3. Capex Prioritization & ROI Discipline

Technical Deep Dive — Track A: Materials & Smart Manufacturing

Grounding leadership decisions in where the underlying technology is actually heading.

1. Next-Generation Materials in Automotive Components
2. IoT & Smart Manufacturing
3. Technology Roadmapping for Capital Planning

Technical Deep Dive — Track B: AI/ML & Cybersecurity/ADAS

For leaders whose portfolio company is exposed to the electrification/autonomy shift.

1. AI/ML Applications in Design & Manufacturing
2. Cybersecurity in Connected Manufacturing
3. ADAS & Autonomous Systems — Implications for Component Suppliers

International Buy & Build

Anecdotes & Insights from Leaders

1. Target Screening & Valuation Discipline
2. Deal Structuring & Cross-Border Deal Mechanics
3. Post-Merger Integration: Culture, Systems, Talent Retention

International Buy & Build

Site-Visits & Immersion - Germany (auto-components hub)

1. A dedicated 5 day international visit.
2. Accompanied by a Business Leader
3. End-to-end managed by Huksa